

This booklet holds basic information about the Eurotel brand, about what the brand means not just for you personally, but for our customers. The booklet is for all those, who support or sell Eurotel services. The booklet explains how the Eurotel brand and its sub-brands present themselves in all communication materials toward the customer and in all marketing activities.

## **NEED**

We often feel we don't have the ability  
to influence that which enables us  
to achieve what we want.

## **VISION**

We believe that everyone should be able  
to get the most out of life, however  
humble or grand their ambitions.

## **MISSION**

Eurotel is dedicated to providing  
services and support that enrich and enable  
people to get more out of life,  
wherever and whenever they choose.

## **AMBITION**

We want to be known as the company  
that helps people achieve their dreams.

- Brand Identity:** Logo and associated imagery
- Brand Positioning:** Answers the question: What do we stand for?
- Brand Bond:** Defines what is at the core of the relationship between the brand and its customers
- Brand Attributes:** Words used to describe the brand if it were a person
- Brand Idea:** The core idea that brings the Brand Bond to life in the form of a creative expression i.e “More”

In the following chart you will see the brand models of Eurotel and its sub-brands Eurotel Go and Eurotel pro.

Brand Identity	The positioning statement	Brand Bond	Brand Attributes	Brand Idea
Eurotel	To be the leading provider of wireless communications by offering products&services that connect people and help them get more out of life	Freedom to explore	Energetic Inspiring Reliable Approachable	More
Eurotel Go	To be the leading provider of wireless communications by offering products&services that connect people and help them get more out of life	Freedom to explore	Energetic Inspiring Reliable Approachable <b>Zestful</b> <b>Uninhibited</b>	More
Eurotel pro	To be the leading provider of wireless communications by offering products&services that connect people and help them get more out of life	Freedom to explore	Energetic Inspiring Reliable Approachable <b>Professional</b> <b>Knowledgeable</b> <b>Effective</b>	More

The way we present the Eurotel brand and its sub-brands by the provided services or their behaviour or marketing communication, is based on a promise we gave to our customers and on their basic brand attributes.

In the pyramid you may see the brand attributes – words that capture the personality of the brands

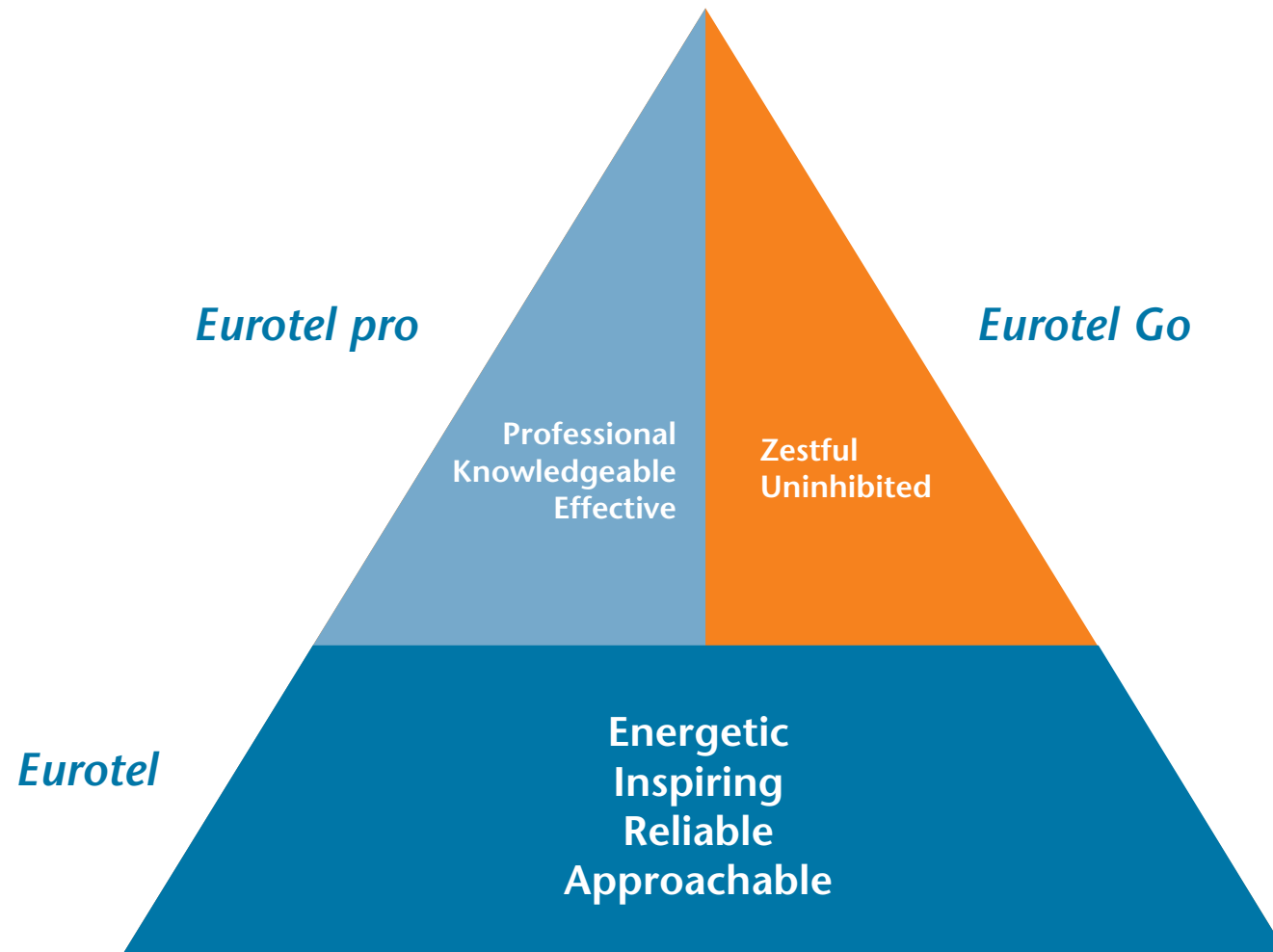
### **what role do they play:**

Brand Attributes are critical in terms of defining the Brand personality of the Eurotel brand and its subbrands

### **why do we have them:**

Brand Attributes help us to define Eurotel brand and sub-brand differentiation from each-other I.e how they differ from each-other and to what degree

They are vital in terms of describing the tone of voice the brand/sub-brand should adopt in all brand communication both verbally (brand language) and visually



The new Eurotel brand idea is rooted in  
a universal human insight:

„It's good to have **more** time to enjoy things,  
people and moments I like, good to be **more**  
successful in whatever I do, good to have **more**  
options to choose from.“

Eurotel is dedicated to providing services and support that enrich and enable people to get more out of life, wherever and whenever they choose.

Eurotel will always inspire people to experience more, to explore more, to live more..., and Eurotel will always bring more to people of whatever they want from mobile communication and advanced services.

Everybody choose their own journey.  
Eurotel will enable them to get **MORE OUT OF LIFE.**



When using the MORE idea in brand communications, we should always pay particular attention to whether we are addressing a fundamental consumer need, desire or want.

We should always ask ourselves the following question:  
“Does this really answer my need? Do I want this?”

We offer you the following examples.

## MORE in examples

Fulfils consumer  
need or want:

- + more freedom
- + more exploration
- + more savings
- + more prizes
- + more flexibility
- + more energy
- + more inspiration

Doesn't fulfil consumer  
need or want:

- more recharging
- more people
- more unbelievable prices
- more from offer

Brand language should reflect the brand personality everytime there is any communication towards it's customers. Before you create any kind of text for any kind of communication, you have to remind yourself:

Who are the consumers?

What is their common language?

How would they say the same message  
in their own words?

Eurotel is:

- **always active**
- **one-to-one dialog**
- **alive and dynamic**
- **fresh and agile**
- **stimulating and empowering**
- **challenging and motivating**
- **open and approachable**
- **brief**
- **says "vy"**

Eurotel pro is:

- **factual**
- **descriptive**
- **informative**
- **direct**
- **says „vy“**

Eurotel Go is:

- **more emotional**
- **entertaining**
- **usage of common language, exceptionally even in incorrect form**
- **no terminology**
- **simple**
- **says „vy“ as talking to a group of people**



The logo features the word "Eurotel" in a bold, italicized, black serif font. A thick, black, curved swoosh arches over the letters, starting from the top of the 'E' and ending at the top of the 'l'.

















The distances shown create the minimal amount of space that must be present around the logo to maintain the brand quality and presence





Do not alter the logo elements



Do not alter the logo colours



Do not use without all elements



Do not reverse the logo colours



Do not use make the logo translucent



Do not distort the logo



Do not use an outline of the logo



Do not substitute the Eurotel font



Do not use an element alone



On 100% White.



On solid colour.  
Logo must be visible.  
Colour combination must be  
complementary.



On photography.  
Logo must be visible and  
uninterrupted.  
Colour combination must be  
complementary.





On 100% Black.



On solid colour.  
Logo must be visible.



On photography.  
Logo must be visible and  
uninterrupted.

*Minimum height 5mm*



*Minimum height 5mm*



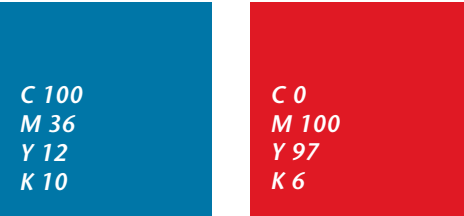
*For Web: Minimum size 29 pixels*



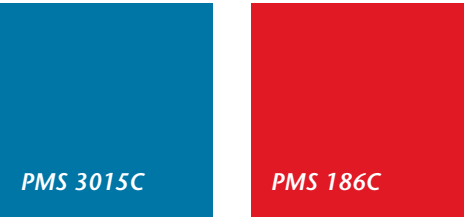
*For Web: Minimum size 29 pixels*



*Eurotel Logo CMYK*



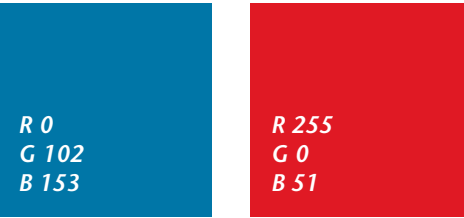
*Eurotel Logo Pantone Coated*



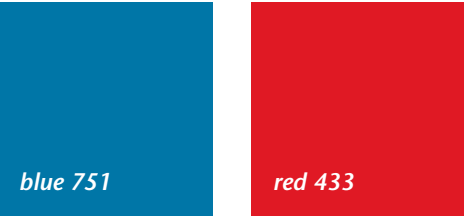
*Eurotel Logo Pantone Uncoated*



*Eurotel Logo Web*



*Eurotel Logo POSM Objects (Perspex, Ineos Acrylic)*



*Eurotel pro Background*



*Eurotel Go Logo*



*Eurotel Go Logo*



*Eurotel Go Logo*



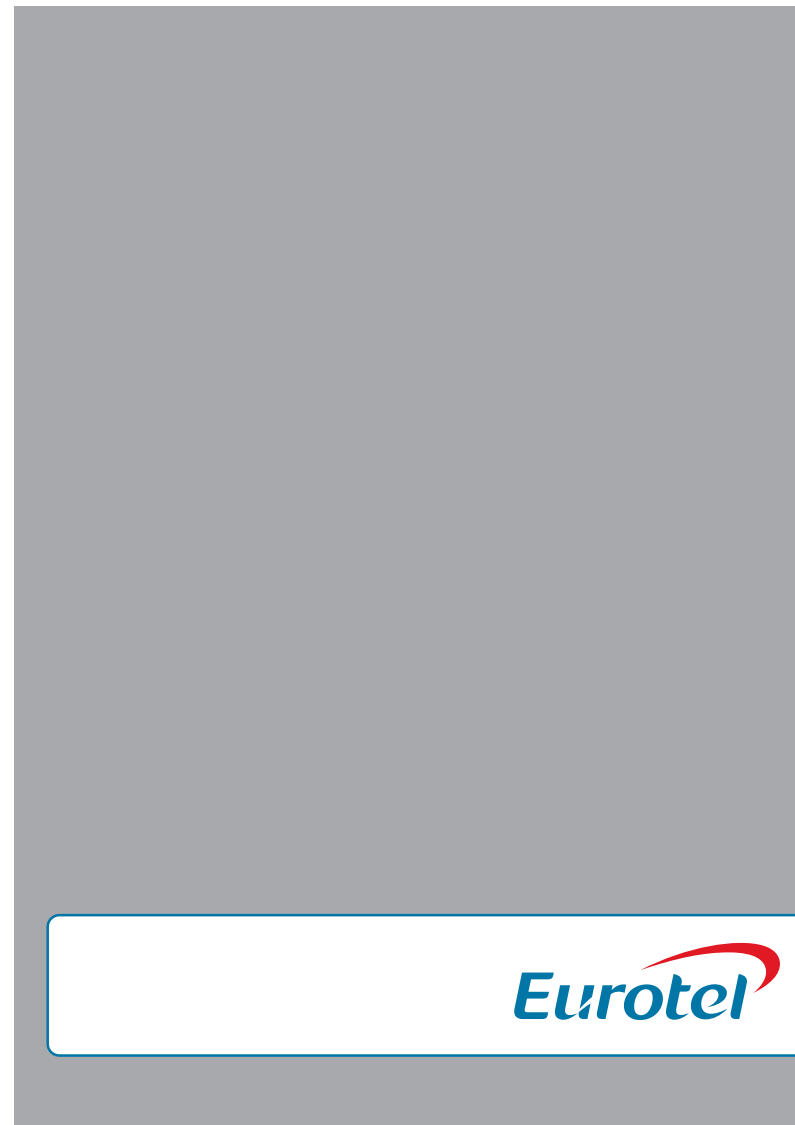
*Stone Sans CE Semi Bold Italic : abcdefghijABCDEFGHIJ123456*

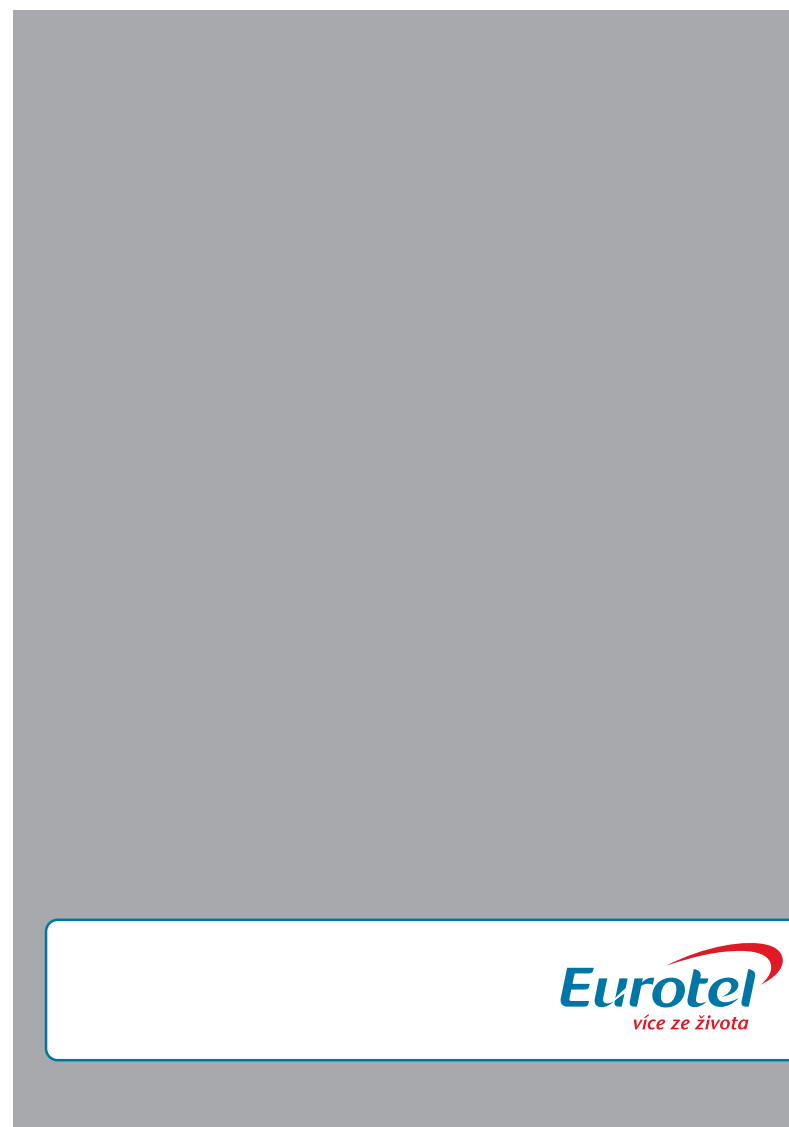
Stone Sans CE Regular : abcdefghijABCDEFGHIJ123456

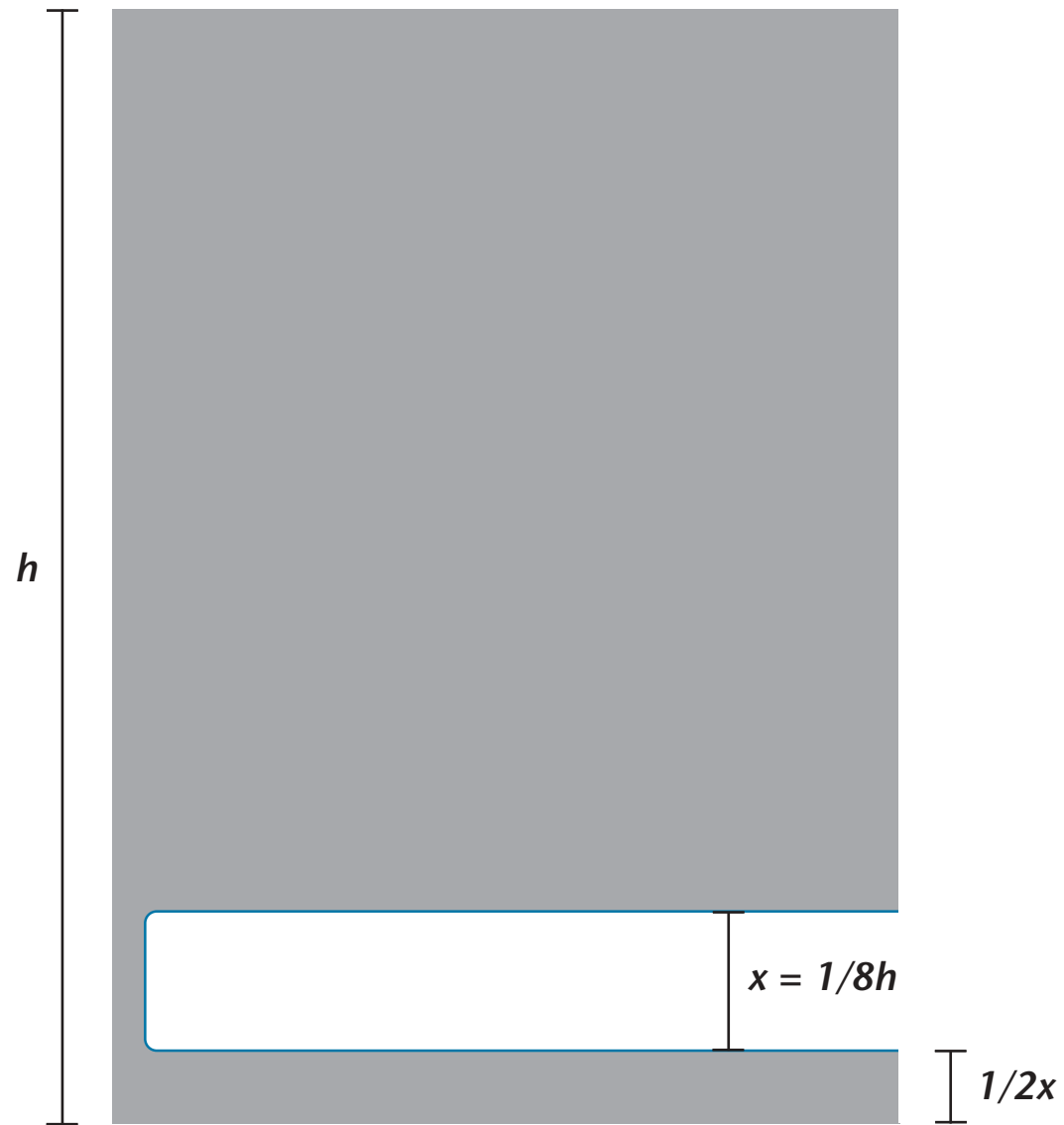
**Stone Sans CE Bold : abcdefghijABCDEFGHIJ123456**

*Stone Sans CE Regular Italic : abcdefghijABCDEFGHIJ123456*

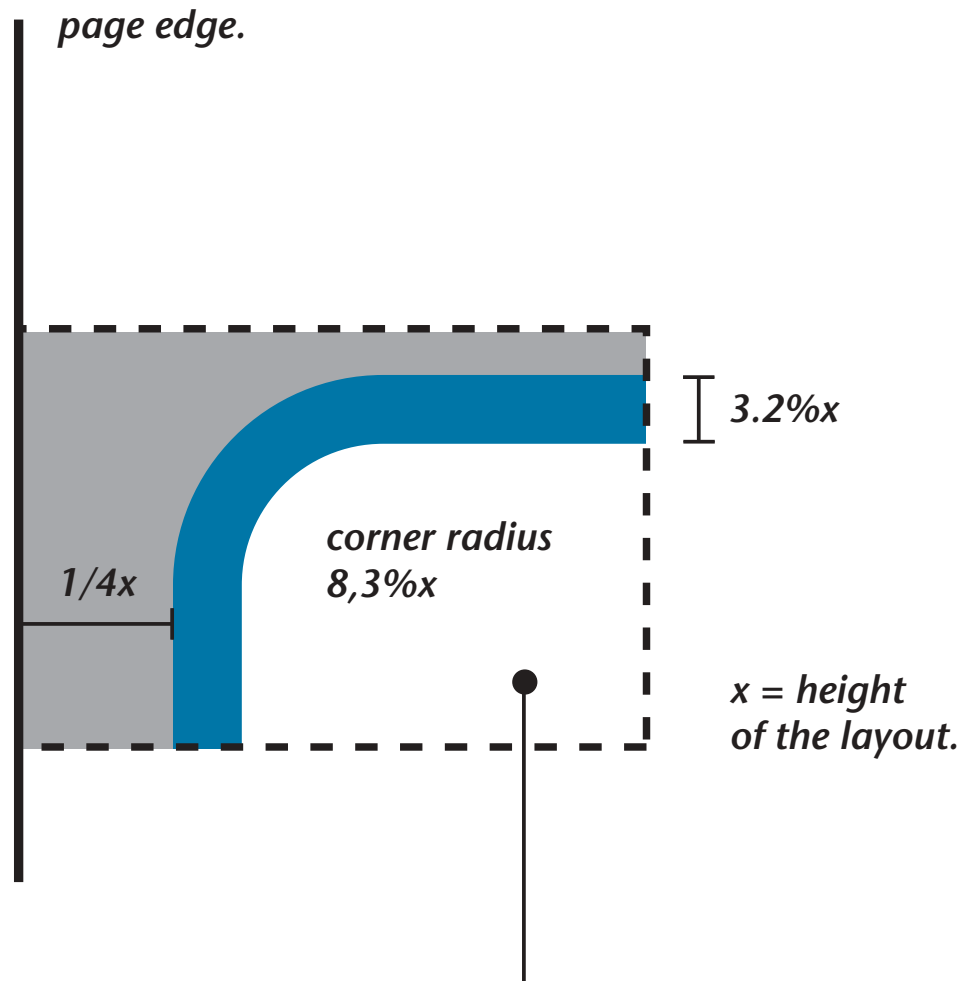
***Stone Sans CE Regular : abcdefghijABCDEFGHIJ123456***



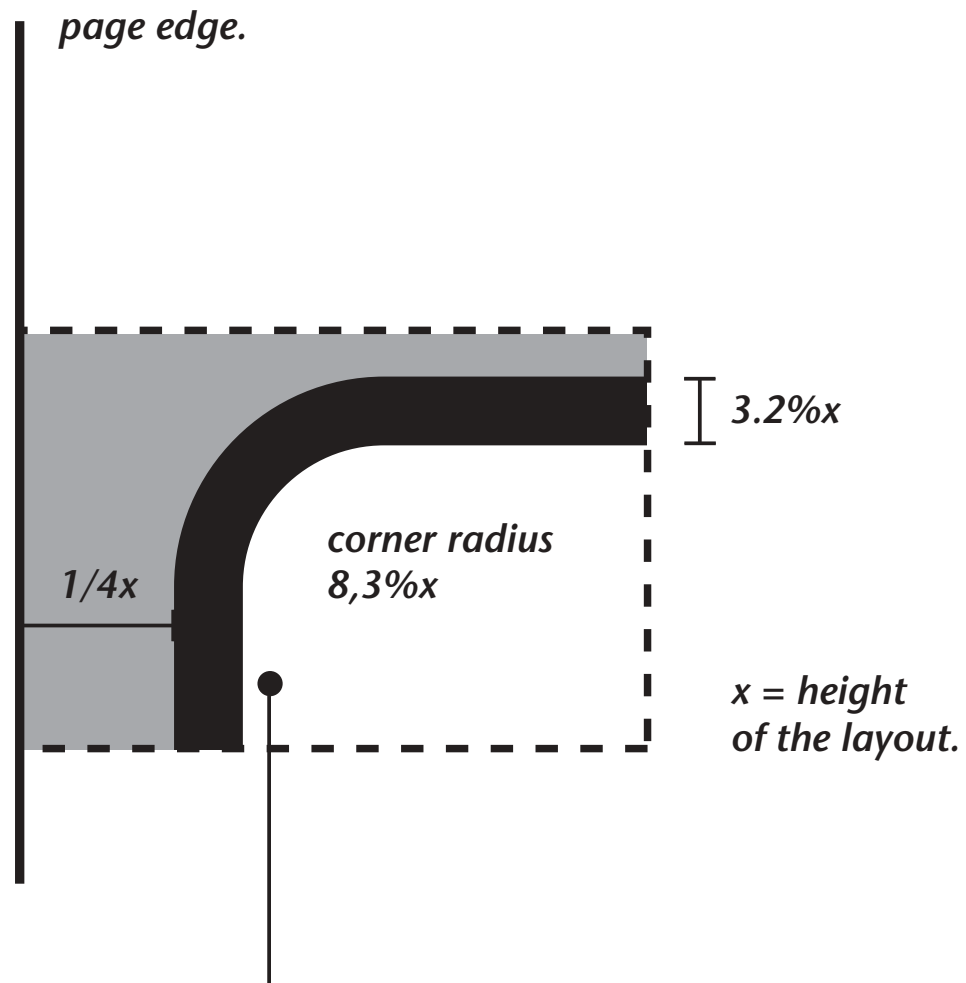








*The opacity of the bar is determined by the image beneath it.  
This opacity has to allow the logo and any type to be completely  
visible whilst maintaining a relationship to the image.  
Recommended opacity between 70% and 90%.  
Border is Eurotel Blue C100. M36. Y12. K10.*



*Recommended opacity between 70% and 90%.  
Border is Black 100%.*

*Between  
1/3x – 1/5x.  
White or  
Eurotel Blue.  
Stone Sans CE  
Semibolditalic.  
Lowercase.*

headline

*Between  
1/7x – 1/8x.  
White or  
Eurotel Blue.  
Stone Sans CE  
Semibolditalic.  
Lowercase.  
Centred.*

subline

bodycopy

*Between  
1/18 – 1/20x.  
White or  
Eurotel Blue.  
Centred.  
Stone Sans CE Regular.  
If a Eurotel Product  
Name is featured in  
the text it should be in  
Stone Sans CE Bold.*

*Between  
1/9x – 1/10x.  
Eurotel Blue.  
Stone Sans CE  
Semibolditalic.  
Placed at an equal  
distance between  
the top and  
bottom of the  
branding bar.*

Product Name

z

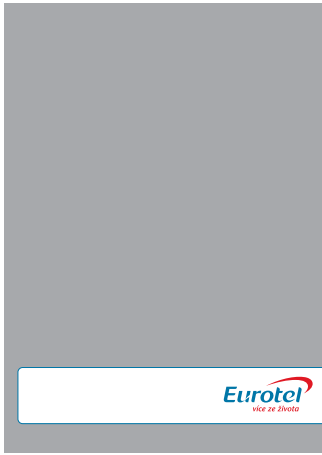
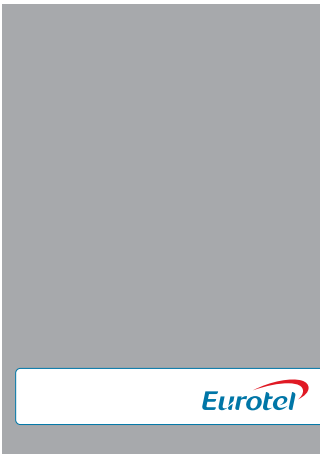
x

z

**Eurotel**  
více ze života

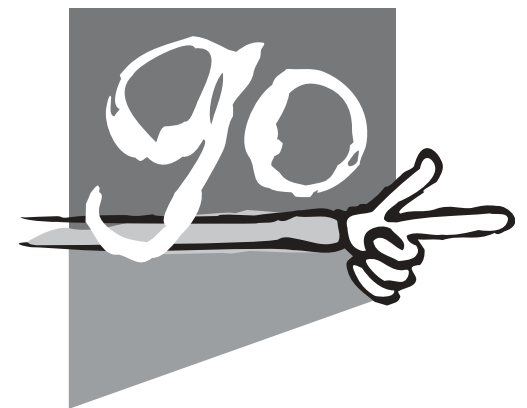
*u (defined in Eurotel logo  
zones section).*

u





***Eurotel***

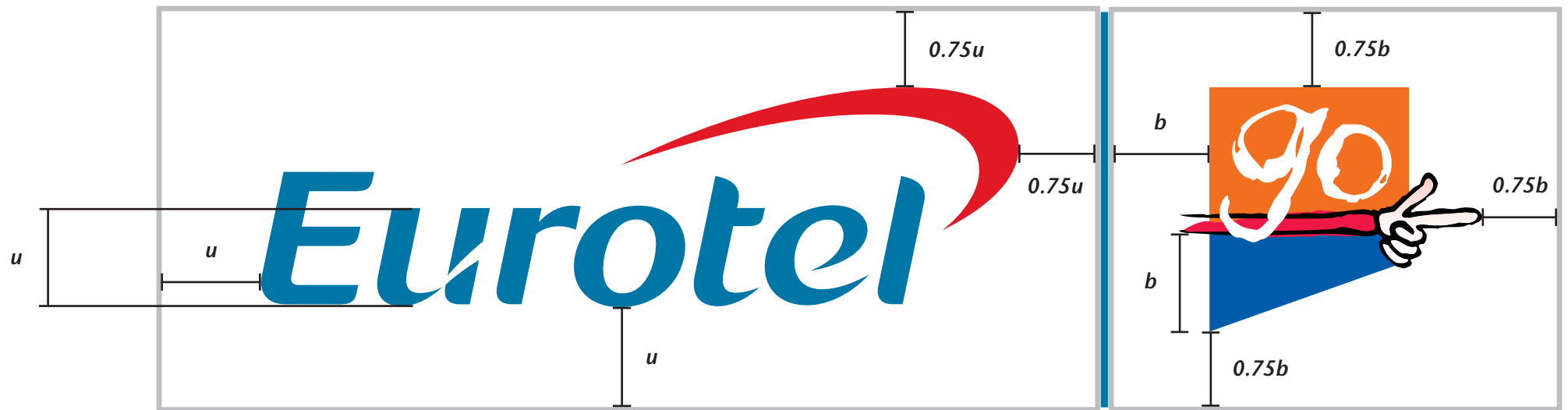




***Eurotel***  
*více ze života*







The distances shown create the minimal amount of space that must be present around the logo to maintain the brand quality and presence



Do not use without the Eurotel logo



Do not alter the logo colours



Do not use without all elements



Do not reverse the logo colours



Do not use make the logo translucent



Do not distort the logo



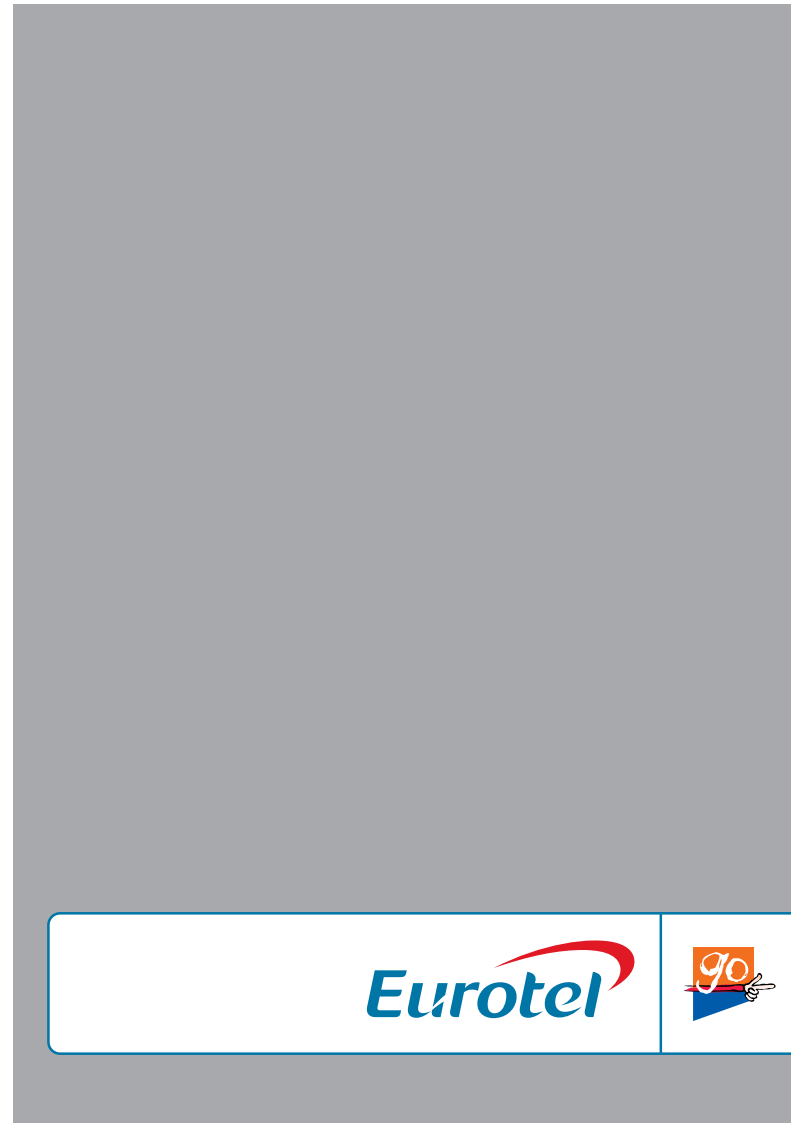
Do not use an outline of the logo

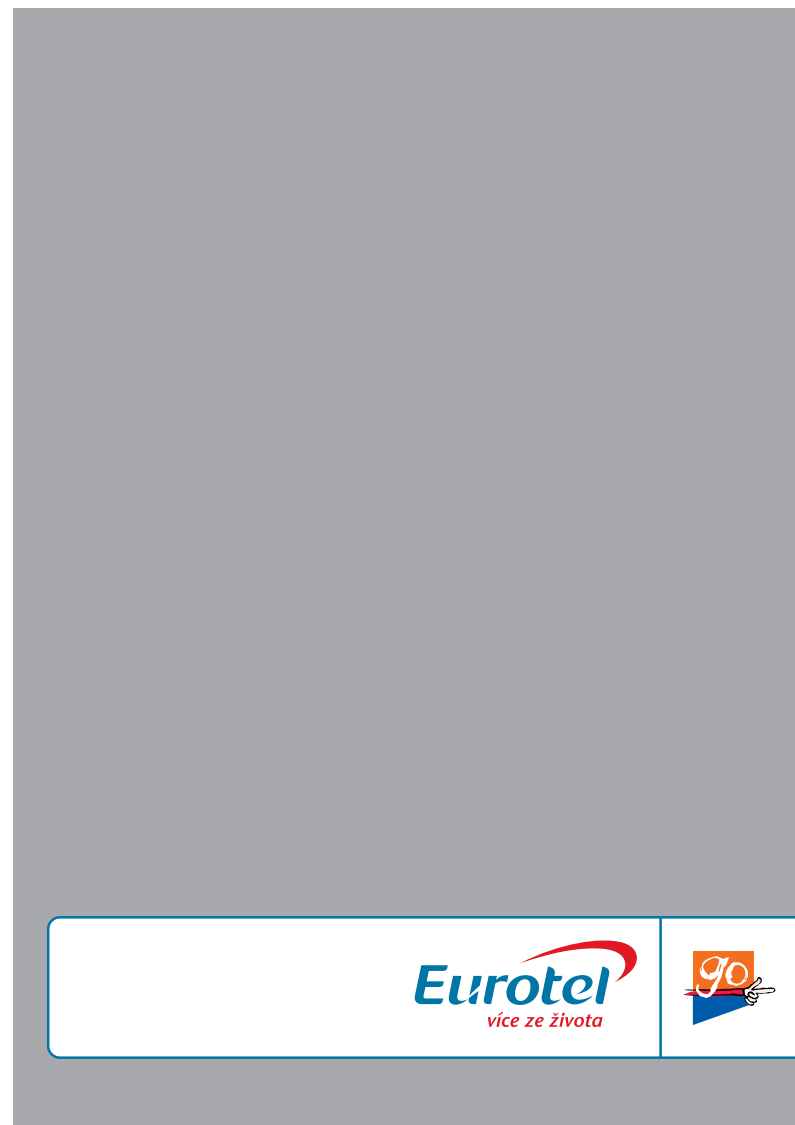


Do not use an element alone



Do not change the relationship between the logos





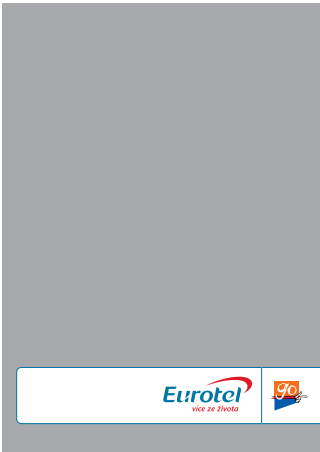
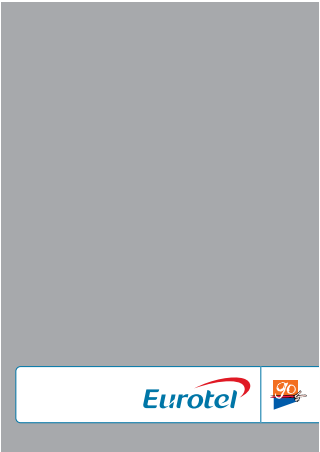
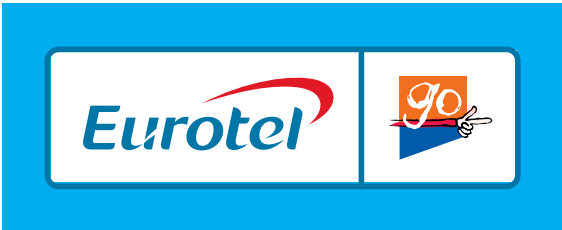










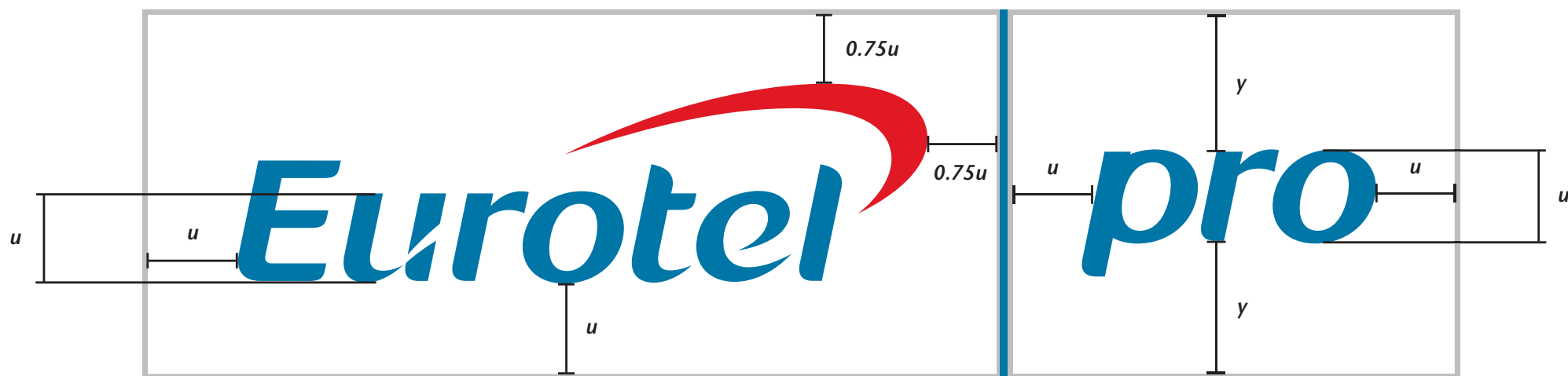




***Eurotel*** | ***pro***









Do not use without the Eurotel logo



Do not alter the logo colours



Do not distort the logo



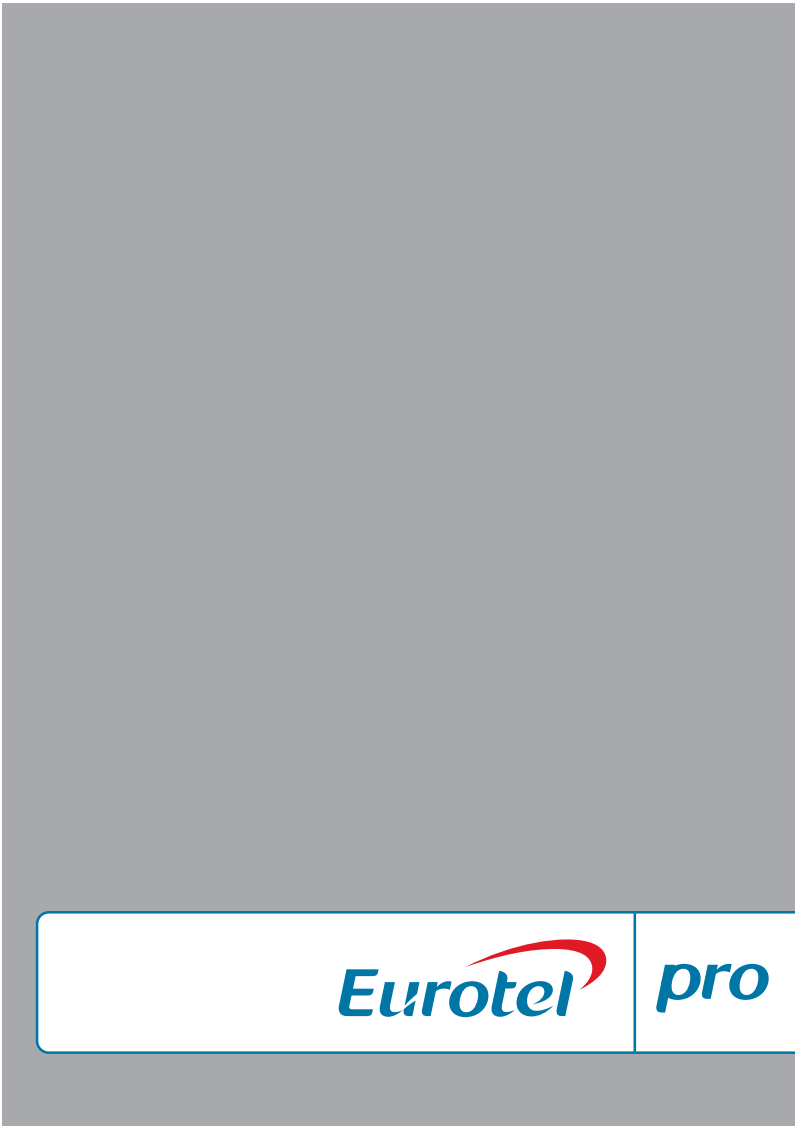
Do not make the logo translucent



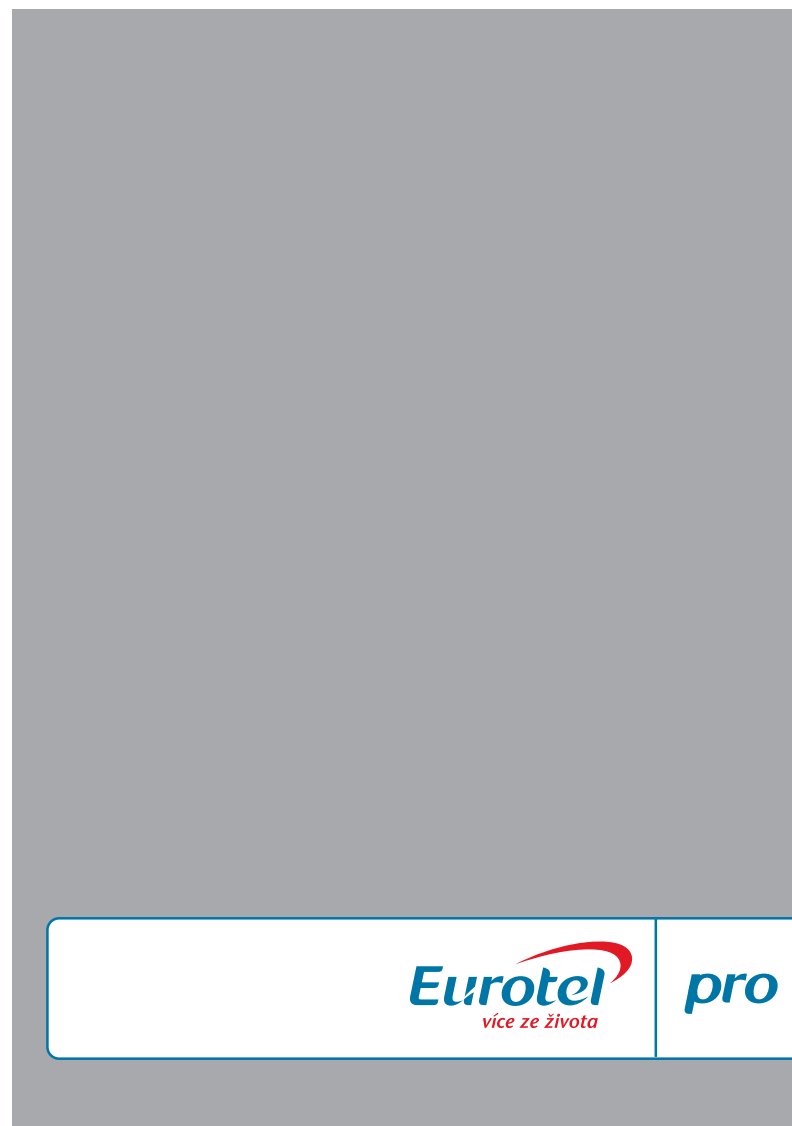
Do not use an outline of the logo



Do not change the relationship between the logos





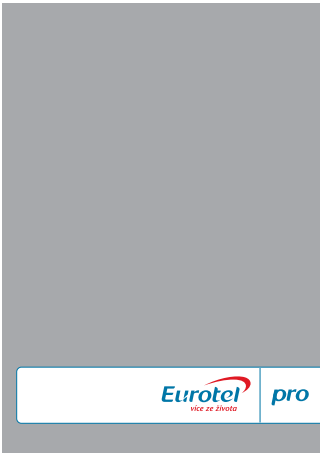
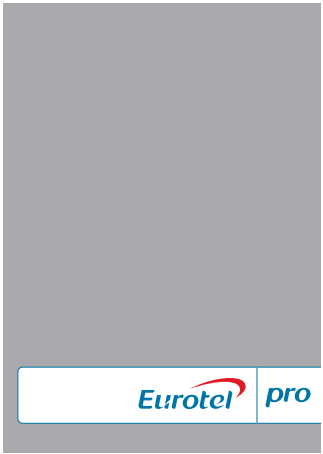
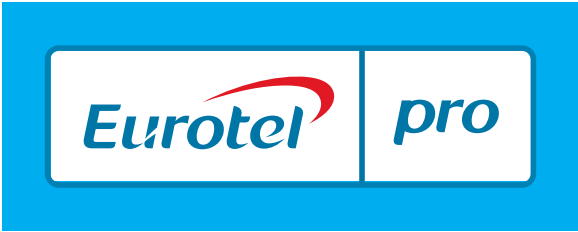
















On the whole all photography should be very well executed, produced and finished reinforcing Eurotel's high standards.

Adequate 'space' should be present in every visual, this means an area where the picture is not busy.

A degree of space eliminates the problem of the photo competing with any additional text or graphic.

Image photography should be predominantly blue. This should be done in a way which is not contrived to get the desired blue but should be natural, intelligent and aspirational.



These images should be fresh, rich, accessible, epic and strong.





The blue feeling of the photography should occur as naturally as possible.

There should not be a blue transparent curtain over the image to make it blue.

The photography should not be retouched in a way that looks artificial.

Retouching should simply be an enhancement of the photograph.





On the whole all photography should be very well executed, produced and finished reinforcing Eurotel's high standards.

Adequate 'space' should be present in every visual, this means an area where the picture is not busy.

A degree of space eliminates the problem of the photo competing with any additional text or graphic.

A predominant element of the picture should be blue and striking in the overall effect of the picture.

The original Go orange should also be apparent in the picture as a smaller element and the combination should be complimentary.

These images should be edgy, glamorous, stylised, independent, zestful and bold.



The blue feeling of the photography should occur as naturally as possible.

There should not be a blue transparent curtain over the image to make it blue.

The photography should not be retouched in a way that looks artificial.

Retouching should simply be an enhancement of the photograph.

If there is no orange element in the picture a small element can be taken and made orange as long as it is complimentary to the image and looks natural.





On the whole all photography should be very well executed, produced and finished reinforcing Eurotel's high standards.

Adequate 'space' should be present in every visual, this means an area where the picture is not busy.

A degree of space eliminates the problem of the photo competing with any additional text or graphic.

Pro photography should be predominantly blue. This should be done in a way which is not contrived to get the desired blue but should be natural, intelligent and aspirational.

The images should be subdued and should have modern and intelligent treatments for the target audience but should not be the stereotype of business photography. It should have a quality, creative edge that distinguishes Eurotel business communication from the competition.

These images should be polished, solid, more mature and graphic.





The blue feeling of the photography should occur as naturally as possible.

There should not be a blue transparent curtain over the image to make it blue.

The photography should not be retouched in a way that looks artificial.

Retouching should simply be an enhancement of the photograph.



*Headline must be positioned in a 'non-busy' area of the visual.*

*více titulků*

**Eurotel**  
*více ze života*

*Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.*

Headline must be positioned in a 'non-busy' area of the visual.



Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Headline must be positioned in a 'non-busy' area of the visual.

*více titulků*

Hardware contained within 'pop-out' tabs. Tabs must be big enough for the information to be readable but small so as to interrupt the visual as little as possible. Tabs must be a complementary shape to the branding. Corner radius and border width must be calculated as the branding. Border is 100% White. Inside is translucent Eurotel Blue. Recommended opacity 70% – 90%.

*místo pro subheadline*

*Jméno Produktu*

**Eurotel**  
*více ze života*

**NOKIA**  
Finlandia Mobile

Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Partner logo edge in line with Eurotel logo edge



Headline must be positioned in a 'non-busy' area of the visual.

The diagram shows a vertical rectangular layout for a Eurotel advertisement. The background is a photograph of a person on a motorcycle in a desert landscape with mountains in the distance. The layout includes several text elements and graphical components: a headline 'více titulků' in white serif font at the top; a subheadline 'misto pro subheadline' in white sans-serif font below it; a large 'pop-out' tab on the right side containing placeholder text 'Extra Informace'; a white rectangular bar at the bottom containing the product name 'Jméno Produktu' and the Eurotel logo; and a Nokia logo at the bottom right. Dimension lines and labels 'c' and 'd' indicate specific spacing and alignment requirements. A line points to the headline, and another points to the 'pop-out' tab. At the bottom, two lines point to the information line and the partner logo edge, respectively.

Information contained within 'pop-out' tabs. Tabs must be big enough for the information to be readable but small so as to interrupt the visual as little as possible. Tabs must be a complementary shape to the branding. Corner radius and border width must be calculated as the branding. Border is 100% White. Inside is translucent Eurotel Blue. Recommended opacity 70% – 90%.

Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Partner logo edge in line with Eurotel logo edge

Headline must be positioned at the top of the layout. Centred.

**více titulků**  
místo pro subheadline

Blue gradient background with general feeling of Eurotel Blue.

Hardware contained within 'pop-out' tabs. Tabs must be big enough for the information to be readable but small so as to interrupt the visual as little as possible. Tabs must be a complementary shape to the branding. Corner radius and border width must be calculated as the branding. Border is 100% White. Inside is transparent.

c

c

d

d

Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Partner logo edge in line with Eurotel logo edge

*Headline must be positioned in a 'non-busy' area of the visual.*

*více titulků*

*Border is 100% Black.*

**Eurotel**  
*více ze života*

*Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.*

Headline must be positioned in a 'non-busy' area of the visual.

více titulků

misto pro subheadline

Jméno Produktu

Eurotel  
více ze života

Border is 100% Black.

Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Headline must be positioned in a 'non-busy' area of the visual.

více titulků

Hardware contained within 'pop-out' tabs. Tabs must be big enough for the information to be readable but small so as to interrupt the visual as little as possible. Tabs must be a complementary shape to the branding. Corner radius and border width must be calculated as the branding. Border is 100% White. Inside is translucent Black. Recommended opacity 60% – 80%.

Border is 100% Black.

Jméno Produktu

**Eurotel**  
více ze života

**NOKIA**  
European Partner

Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Partner logo edge in line with Eurotel logo edge

Headline must be positioned at the top of the layout. Centred.

*více titulků*  
*místo pro subheadline*

Grey gradient background.



Hardware contained within 'pop-out' tabs. Tabs must be big enough for the information to be readable but small so as to interrupt the visual as little as possible. Tabs must be a complementary shape to the branding. Corner radius and border width must be calculated as the branding. Border is 100% White. Inside is transparent.

Border is 100% Black.

c  
c

d  
d

Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Partner logo edge in line with Eurotel logo edge

Headline must be positioned in a 'non-busy' area of the visual.



Hardware contained within 'pop-out' tabs. Tabs must be big enough for the information to be readable but small so as to interrupt the visual as little as possible. Tabs must be a complementary shape to the branding. Corner radius and border width must be calculated as the branding. Border is 100% White. Inside is translucent Eurotel Blue. Recommended opacity 70% – 90%.

c  
c

Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

d  
d

Partner logo edge in line with Eurotel Go logo edge



Headline must be positioned in a 'non-busy' area of the visual.



Information contained within 'pop-out' tabs. Tabs must be big enough for the information to be readable but small so as to interrupt the visual as little as possible. Tabs must be a complementary shape to the branding. Corner radius and border width must be calculated as the branding. Border is 100% White. Inside is translucent Eurotel Blue. Recommended opacity 70% – 90%.

Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Partner logo edge in line with Eurotel Go logo edge



Headline must be positioned at the top of the layout. Centred.

**více titulků**  
místo pro subheadline

Blue gradient background with general feeling of Eurotel Blue.

Hardware contained within 'pop-out' tabs. Tabs must be big enough for the information to be readable but small so as to interrupt the visual as little as possible. Tabs must be a complementary shape to the branding. Corner radius and border width must be calculated as the branding. Border is 100% White. Inside is transparent.

c

c

d

d

Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Partner logo edge in line with Eurotel Go logo edge

Headline must be positioned in a 'non-busy' area of the visual.



Hardware contained within 'pop-out' tabs. Tabs must be big enough for the information to be readable but small so as to interrupt the visual as little as possible. Tabs must be a complementary shape to the branding. Corner radius and border width must be calculated as the branding. Border is 100% White. Inside is translucent Black. Recommended opacity 60% – 80%.

Border is 100% Black.

c  
c

d  
d

Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Partner logo edge in line with Eurotel Go logo edge

Headline must be positioned at the top of the layout. Centred.

*více titulků*  
*místo pro subheadline*

Grey gradient background.



Hardware contained within 'pop-out' tabs. Tabs must be big enough for the information to be readable but small so as to interrupt the visual as little as possible. Tabs must be a complementary shape to the branding. Corner radius and border width must be calculated as the branding. Border is 100% White. Inside is transparent.

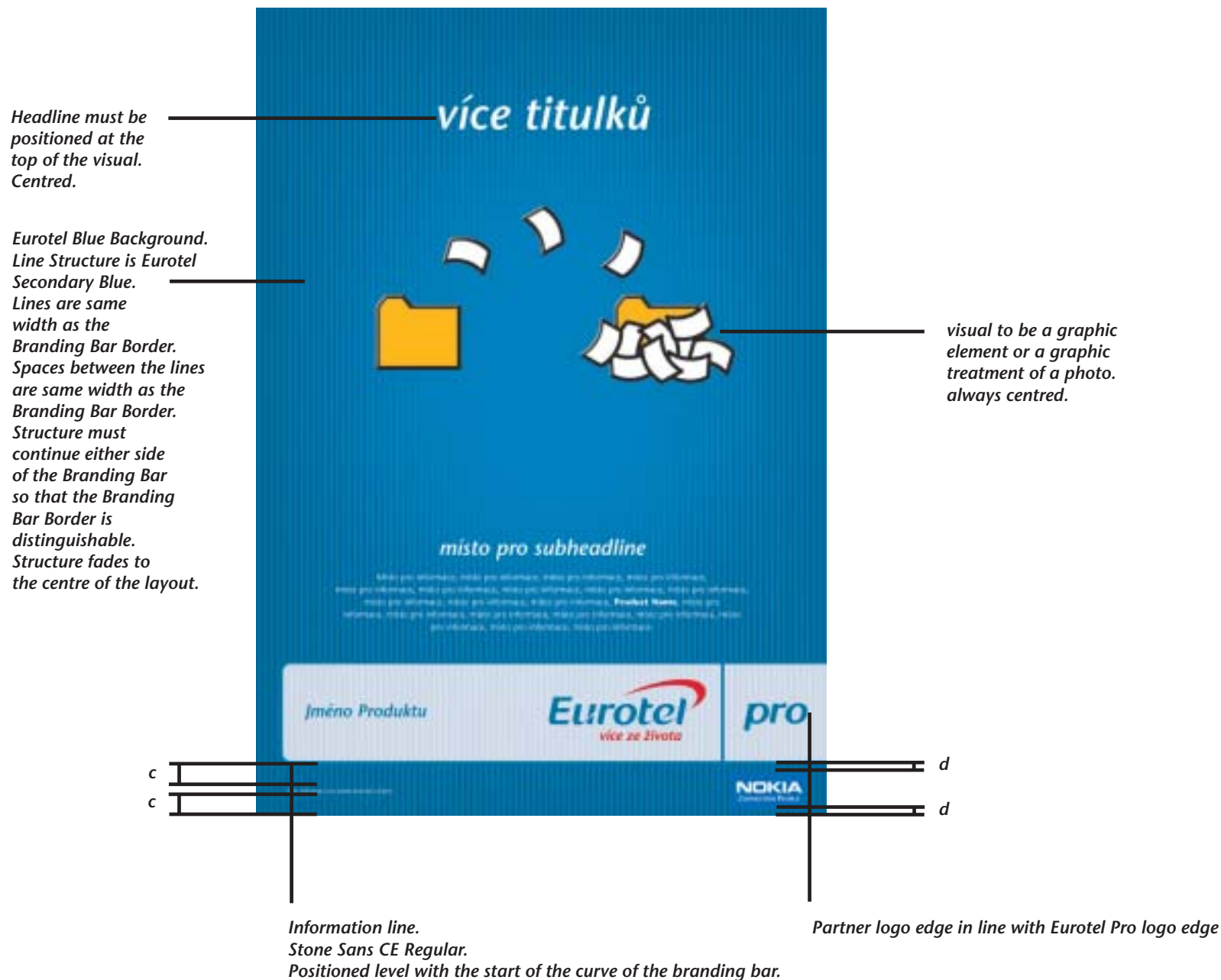
Border is 100% Black.

c  
c

d  
d

Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Partner logo edge in line with Eurotel Go logo edge



Headline must be positioned at the top of the visual. Centred.

Eurotel Blue Background. Line Structure is Eurotel Secondary Blue. Lines are same width as the Branding Bar Border. Spaces between the lines are same width as the Branding Bar Border. Structure must continue either side of the Branding Bar so that the Branding Bar Border is distinguishable. Structure fades to the centre of the layout.

více titulků

visual to be a graphic element or a graphic treatment of a photo. always centred.

Hardware contained within 'pop-out' tabs. Tabs must be big enough for the information to be readable but small so as to interrupt the visual as little as possible. Tabs must be a complementary shape to the branding. Corner radius and border width must be calculated as the branding. Border is 100% White. Inside is translucent Eurotel Blue. Recommended opacity 70% – 90%.

misto pro subheadline

Jméno Produktu

Eurotel  
více ze života

pro

NOKIA

Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Partner logo edge in line with Eurotel Pro logo edge

Headline must be positioned at the top of the visual. Centred.

Eurotel Blue Background. Line Structure is Eurotel Secondary Blue. Lines are same width as the Branding Bar Border. Spaces between the lines are same width as the Branding Bar Border. Structure must continue either side of the Branding Bar so that the Branding Bar Border is distinguishable. Structure fades to the centre of the layout.

více titulků



Extra Informace

visual to be a graphic element or a graphic treatment of a photo. always centred.

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misto pro subheadline

Jméno Produktu

**Eurotel**  
více ze života

pro

c  
c

d  
d

Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Partner logo edge in line with Eurotel Pro logo edge



Headline must be positioned at the top of the layout. Centred.

Eurotel Blue Background. Line Structure is Eurotel Secondary Blue. Lines are same width as the Branding Bar Border. Spaces between the lines are same width as the Branding Bar Border. Structure must continue either side of the Branding Bar so that the Branding Bar Border is distinguishable. Structure fades to the centre of the layout.



Hardware contained within 'pop-out' tabs. Tabs must be big enough for the information to be readable but small so as to interrupt the visual as little as possible. Tabs must be a complementary shape to the branding. Corner radius and border width must be calculated as the branding. Border is 100% White. Inside is Transparent.

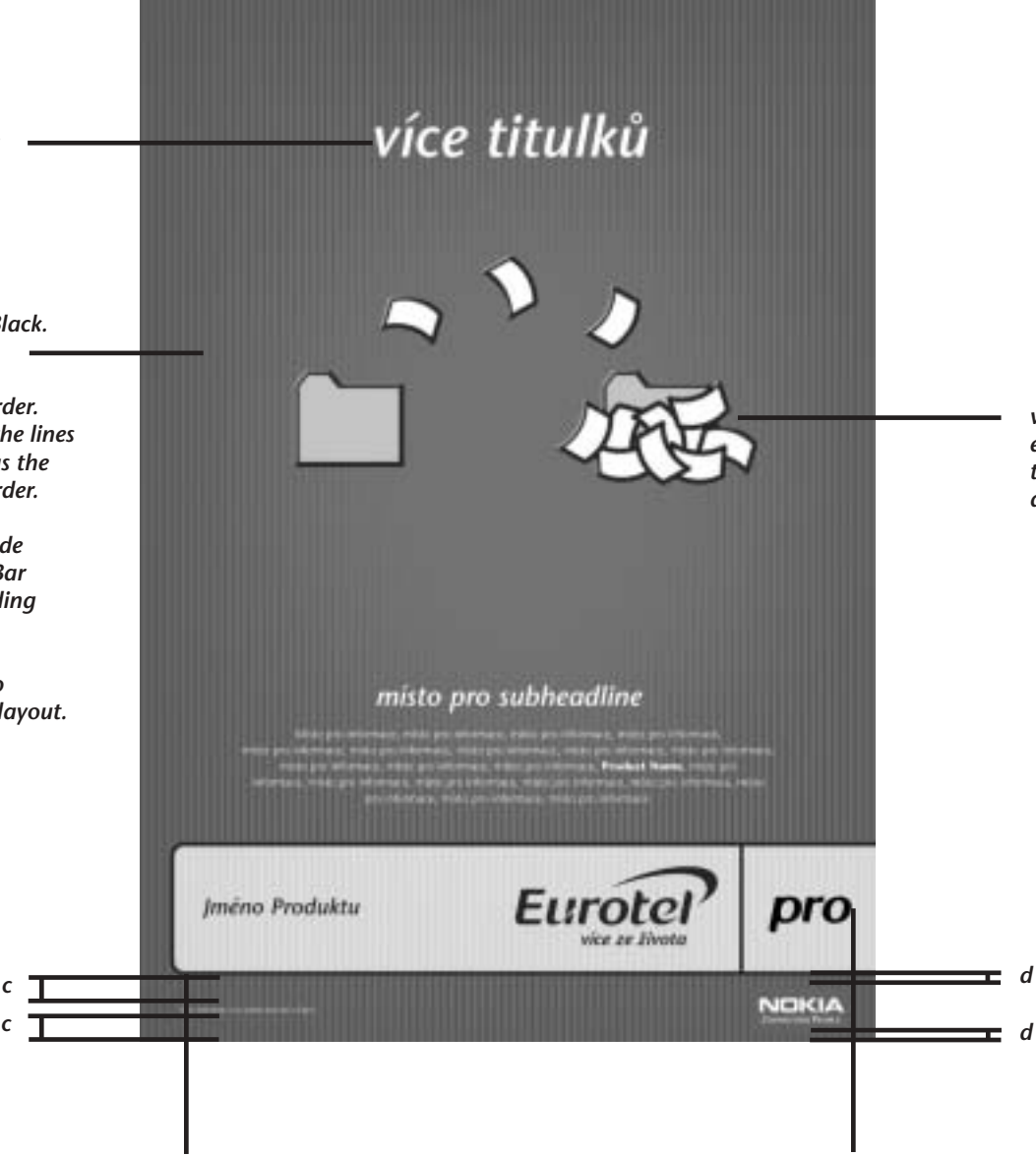
Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Partner logo edge in line with Eurotel Pro logo edge

Headline must be positioned at the top of the visual. Centred.

Lines are 100% Black.  
Lines are same width as the Branding Bar Border.  
Spaces between the lines are same width as the Branding Bar Border.  
Structure must continue either side of the Branding Bar so that the Branding Bar Border is distinguishable.  
Structure fades to the centre of the layout.

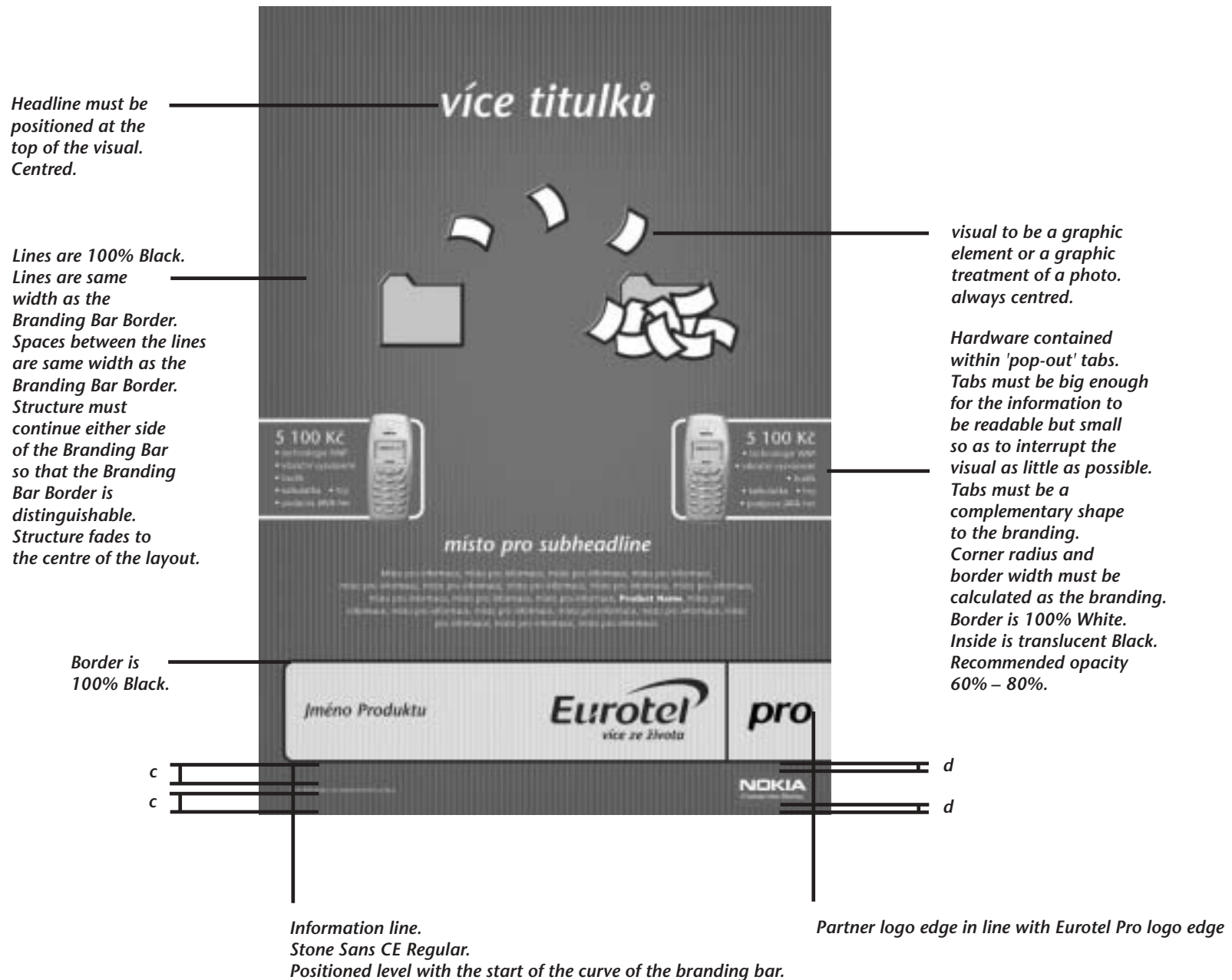
visual to be a graphic element or a graphic treatment of a photo. always centred.



Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

Partner logo edge in line with Eurotel Pro logo edge





Headline must be positioned at the top of the layout. Centred.

Lines are 100% Black.  
Lines are same width as the Branding Bar Border.  
Spaces between the lines are same width as the Branding Bar Border.  
Structure must continue either side of the Branding Bar Border so that the Branding Bar Border is distinguishable.  
Structure fades to the centre of the layout.

Border is 100% Black.

c  
c

Information line.  
Stone Sans CE Regular.  
Positioned level with the start of the curve of the branding bar.

více titulků  
místo pro subheadline



Hardware contained within 'pop-out' tabs.  
Tabs must be big enough for the information to be readable but small so as to interrupt the visual as little as possible.  
Tabs must be a complementary shape to the branding.  
Corner radius and border width must be calculated as the branding.  
Border is 100% White.  
Inside is transparent.

Partner logo edge in line with Eurotel Pro logo edge

